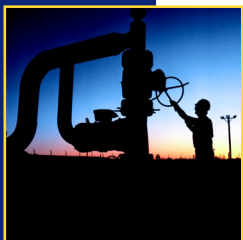


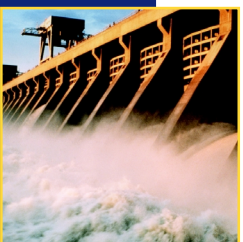
OSDBU : OUR MISSION



The U.S. Department of Energy (DOE) is committed to increasing contracting opportunities for small and disadvantaged businesses. The Office of Small and Disadvantaged Business Utilization (OSDBU) is responsible for administering this program.



The OSDBU promotes and supports small business at DOE. It publishes a semi-annual Procurement Forecast; conducts an Annual DOE Small Business Conference; maintains a small business database; manages the Mentor-Protégé program; and provides guidance, counseling and referral services to small businesses.



DOE, a multi-program Federal agency, has developed a website aimed at fostering its commitment to small business. The website, www.energy.gov, provides a roadmap to contracting opportunities with DOE.



➔ **Doing Business with DOE**

U.S. Department of Energy



Office of Small and Disadvantaged Business Utilization
1000 Independence Avenue, SW, Suite 5B-148
Washington, D.C. 20585 (202) 586-7377

ANNUAL SMALL BUSINESS CONFERENCE



JOIN US

www.smallbusiness-outreach.doe.gov

■ Business EXPO

Showcase your products and services for DOE's Prime Contractors and government attendees.

■ Matchmaking Forum

Schedule one-on-one meetings with procurement representatives from DOE's Prime Contractors, and share in over \$1 billion of possible subcontracting opportunities.

■ Plenary Sessions

Hear from government, corporate, and business leaders who will discuss how to better access DOE procurement opportunities.

www.energy.gov

DOE/ED-0014

Doing **BUSINESS** with DOE



U.S. DEPARTMENT OF ENERGY

www.energy.gov



SMALL BUSINESS GUIDE

to Contract Opportunities with DOE

U.S. Department of Energy

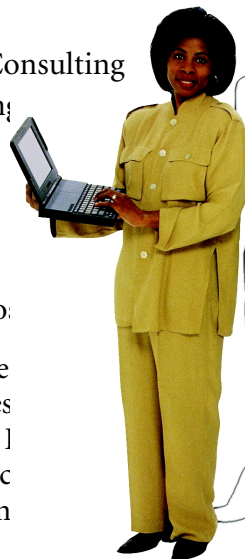
The Department of Energy's mission is to advance the national, economic and energy security of the United States; to promote scientific and technological innovation in support of this mission; and to ensure the environmental cleanup of the national nuclear weapons complex.

Contracting at DOE

DOE contracts out approximately 90% of all procurements to Management and Operating Contractors (M&Os), Facility Management Contractors (FMCs), and other Prime Contractors. The Department's buying activities encompass a wide variety of goods and services in excess of \$19 billion annually, including:

- Facility Management
- Remediation
- Construction
- R&D
- Management/Scientific Consulting
- Plate Work Manufacturing
- Administrative Services
- IT & Data Processing
- Security
- Engineering
- Waste Treatment & Dispo.

Small and disadvantaged businesses access contracting opportunities for goods and services through the website at www.energy.gov. Click **➤ Doing Business with DOE** and then **➤ Small Business**.



Looking for Small Businesses with Proven CAPABILITIES

Registration Requirements

Small businesses seeking contract opportunities with the U.S. Government are required to register with Central Contractor Registration (CCR) at www.ccr.gov. This site is the main source for all government contracting selection. When registering, ensure that your firm's updated homepage is linked to CCR. Access to your homepage gives DOE and other Federal agencies a clear picture of your firm's capabilities.

After registering with CCR, email your firm's DUNS number to DOE at small.business@hq.doe.gov. The DUNS number makes your data accessible to DOE, and becomes part of our small business database.

To bid on DOE procurement contracts, you also need to register with DOE's Industry Interactive Procurement System (IIPS) at doe-iips.pr.doe.gov.

Contract Opportunities

DOE publishes the Department's projections of forecasted prime and subcontracting opportunities online at hqinc.doe.gov/forecast. This enables you to identify future procurement opportunities that are compatible with your firm's capabilities.

To view current business opportunities, refer to DOE's Industry Interactive Procurement website at doe-iips.pr.doe.gov.

To access opportunities for all federal agencies, go to www.fedbizopps.gov.

Prime and Subcontracting Opportunities

Major subcontracting opportunities are available with DOE. Additionally, programs designed to foster relationships with Prime Contractors can be explored at **OSDBU Programs/Initiatives** for example:

- 8 (a), Small Disadvantage Business (SDB) and HUBZone Programs (certified by SBA)
- Service Disabled Veteran-Owned Small Business Initiative
- Women-Owned Small Business Initiative
- Mentor-Protégé Program

Market Your Small Business

Direct contact with DOE acquisition and program personnel is key to marketing your expertise and capabilities. Establish relationships with the procurement analysts throughout DOE. To find these point of contacts go to www.energy.gov and click on **➤ Doing Business with DOE** and then **➤ Small Business**. Browse **Our People** for headquarters and field contacts.

Meet key personnel, exhibit your products and services, and learn from the experts at DOE's Annual Small Business Procurement Conference. Together with its Prime Contractors, DOE assists small businesses to tap into the DOE market. Learn more about the Annual Small Business Procurement Conference at www.smallbusiness-outreach.doe.gov.